Creating Stakeholder Value through Human Capability

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Question for Today

How can I/we create more value as individuals and as a HR team?



Overall Goals and Agenda

IDEAS

Stakeholder value through human capability

IMPACT



1: HR is not about HR, but creating value for others

2: HR contributes value through human capability

3: HR needs to upgrade HR department and people



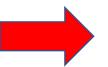
Attention to human capability: Latest trends

- 1. Studies of CEO, senior business leader priorities: Economic uncertainty, technology, people
- 2. Conference topics: Agility, culture, mental health, hybrid, leadership
- 3. Government reporting as materiality: Requirements to disclose report "human capital"
- 4. Board agenda: technology, driving value through values, creating unity, innovation in change
- 5. Intangible value: average is 80% of market value or cost of capital (debt)
- 6. ESG attention: social citizenship, planet
- 7. Employees: burnout, engagement, mental health, productivity



Now is the time: Evolving views of HR

2005



2023

FAST @MPANY

02-21-23 | HR

Why more people want to work in HR now

As human resources has evolved into a more strategic role, the field is becoming more attractive to all kinds of workers. But will that improve its reputation?



[Source image: Expect Best/Pexels]

FAST CMPANY

CO.DESIGN TECH WORK LIFE NEWS IMPACT PODCASTS VIDEO INNOVATION F

08-01-05

Why We Hate HR

In a knowledge economy, companies with the best talent win. And finding, nurturing, and developing that talent should be one of the most important tasks in a corporation. So why does human resources do such a bad job — and how can we fix it?



https://www.linkedin.com/pulse/what-makes-effective-hr-function-value-logic-dave-ulrich/





STRATEGY

FORUM

Evolution of HR to Human Capability

- Design and deliver HR practices
- Functional excellence
- Terms and conditions of work
 - Operational excellence

- Align HR practices with business strategy
- Deliver individual competence (talent)
- Design and deliver HR practices
- Functional excellence
- Terms and conditions of work
- Operational excellence

HUMAN CAPITAL

- 1. Create marketplace value (outside-in)
- 2. Deliver organization and leadership
- Align HR practices with business strategy
- Deliver individual competence (talent)
- Design and deliver HR practices
- Functional excellence
- Terms and conditions of work
- Operational excellence

HUMAN CAPABILITY

PERSONNEL

Terms and conditions

Operational excellence

of work

HUMAN RESOURCES



The **RBL** Group

Recent Research Human Capability and Stakeholder value

Study Name	Sample	Focus and Findings				
HR Competency	Over 120,000 global	Organization/business capabilities				
Study	respondents over 35	HR department characteristics				
	years	HR competencies				
<u>Leadership</u>	• 9,807 subjects	 Leadership skills in five domains by level with 				
Code,	• 109,665 raters	global norms				
Brand,	• 100's of organizations	 Leadership brand actions in six steps 				
<u>Capital</u> ,		Changes in leadership behaviors that lead to				
Sustainability		outcomes over time, pre- and post-COVID				
Organization	Over 1,000 organizations	38 human capability initiatives in Talent,				
<u>Guidance</u>		Leadership, Organization, and HR and impact on				
System (OGS)		stakeholder value				
Scaling Human	5,700 firms reporting	Four human capability pathways and impact on				
Capability	SEC data analyzed using	financial, employee, and citizenship outcomes				
(G3HC)	machine learning / NLP	(double traditional results) see				
	analysis	www.g3humancapability.com				

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Now is the time to reinvent HR

Recognize contextual challenges to create human capability content



2: HR contributes value through human capability

3: HR needs to upgrade HR department and people



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HUMAN RESOURCES

HUMAN CAPITAL

HUMAN CAPABILITY



The **RBL** Group FORUM

Human Capability: Outside in

What is the most important "thing" that business or HR leaders can give an employee?

Please select one:

- 1. A feeling of physical and psychological safety
- 2. A sense of belief (meaning, purpose)
- 3. An ability to become better (learn, grow)
- 4. A feeling of belonging (community, relationships)
- 5. All the above
- 6. None of the above



HR Value Logic

What is the most important "thing" that business or HR leaders can give an employee?

Please select one:

- Physical and psychological safety
- A sense of belief (meaning, purpose)
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- A feeling of belonging (community, relationships)
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HR Outside In: Evolution of HR

HR Evolution

HR Outside/In: Market results (customer, investor)

HR Strategy: Strategic business success

HR Functional Expertise: Best practice

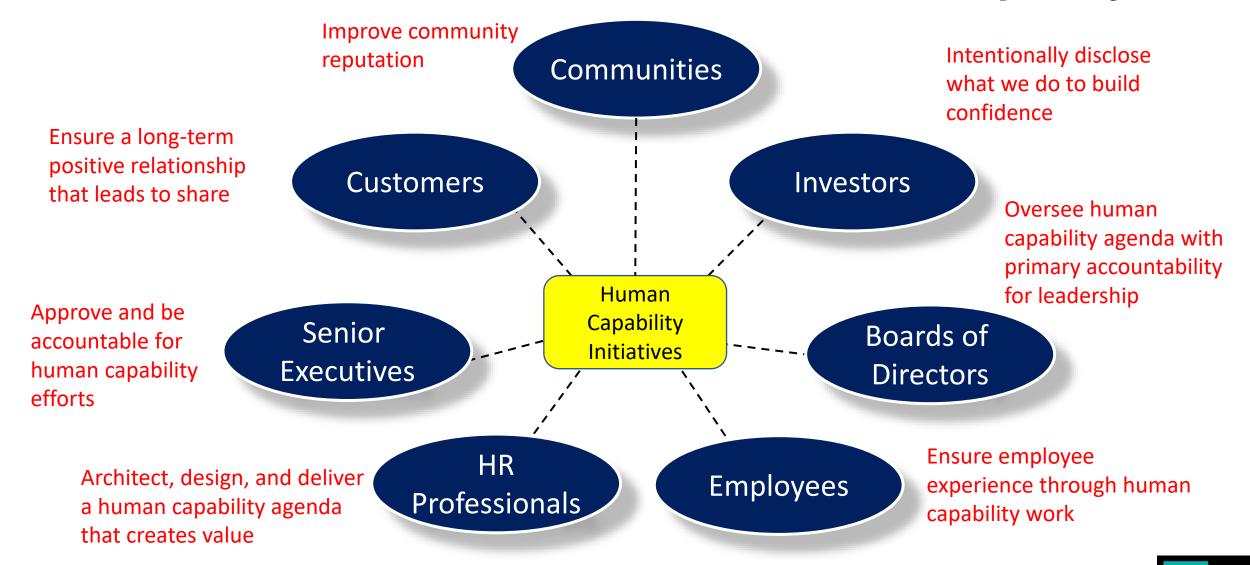
HR Administrative Utility: Efficiency

so that ...

Time



What do we offer each stakeholder on human capability?





Outside In View of Talent/People

Our people are our most important asset



Outside In View of Talent/People

Our people are our most important asset



Our people are our customers' most important asset



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Understand how HR creates value for all stakeholders (outside/in)

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HUMAN RESOURCES

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HUMAN CAPABILITY

STRATEGY

FORUM



HR is not about HR ...

Outcomes:

What are the "outcomes" of effective HR? (e.g., finance delivers economic insights; marketing customers; manufacturing quality products, HR ... ??)

General manager:

integration

Human Resources:

How well do we manage ????

Business Strategy

Finance:

How well do we manage money?

Operations/Manufacturing:

How well do we manage systems?

Marketing:

How well do we manage customers?



Human Capability Initiatives

Hybrid work

What are some of the latest "HR initiatives"?

Agile organization

Diversity, equity, and inclusion

Technology: Digital reinvention AI, machine learning

Leadership academy

ESG: Social responsibility Great resignation/ Retain people

Distributed leadership

STRATEGY

FORUM

Reskilling Workforce

Leader as meaning maker with emotion Changing the right culture

HR practices: people, work, accountability, information

Customer focused agenda

Employee

primacy

HR people: competencies

Collaboration/ network/ecosystem

HR transformation

Strategic clarity / Purpose

Employee well being/ experience





Science of taxonomy, typology, classification





Home > Organization Science > Vol. 1, No. 1 >

General Organizational Classification: An Empirical Test Using the United States and Japanese Electronics Industries

Dave Ulrich, Bill McKelvey

Published Online: 1 Feb 1990 | https://doi.org/10.1287/orsc.1.1.99

Menu at restaurant

Visiting a library

Selecting a car

Making investment

Enrolling in classes



Overview of Human Capability

- Today: Most people and organization initiatives and assessments are piecemeal and haphazard
- **Tomorrow:** A shared definition of human capability and metrics to focus on making decisions in each of the four pathways that drive internal value and can be compared across companies.

HUMAN CAPABILITY

TALENT (HUMAN CAPITAL)

What should your company do to ensure the right individual competence, workforce, or skills?

LEADERSHIP

What should your company to do have the right leaders and shared leadership at all levels?

ORGANIZATION

What should your company do to the have right organization capability, workplace, or team?

HUMAN RESOURCES (HR)

What should your company do to have the right HR department, practices, metrics, and people?



Human Capability Initiatives

Hybrid work

How many of these initiatives have you tried in your organization?

academy

Agile organization

Diversity, equity, and inclusion

Technology:
Digital reinvention
AI, machine learning

Leadership

ESG: Social responsibility

Great resignation/ Retain people Distributed leadership

Reskilling Workforce

Leader as meaning maker with emotion

Changing the right culture

HR practices: people, work, accountability, information

Customer focused agenda

Employee

primacy

HR people: competencies

Collaboration/ network/ecosystem

HR transformation

Strategic clarity / Purpose

Employee well being/ experience



Human Capability 4 Pathways: 38 Initiatives

HUMAN CAPABILITY

TALENT (HUMAN CAPITAL)

- 1. Acquiring talent
- 2. Managing employee performance
- 3. Developing employees
- 4. Managing employee careers & promotions
- 5. Communicating with employees
- 6. Encouraging diversity, equity, & inclusion
- 7. Retaining the best employees
- 8. Managing departing employees
- 9. Tracking employee engagement
- 10. Creating a positive employee experience

LEADERSHIP

- 1. Clarifying the business case for leadership
- 2. Defining what leaders know and do
- 3. Assessing leaders and leadership
- 4. Developing leaders and leadership
- 6. Measuring leadership impact
- 6. Ensuring reputation

ORGANIZATION

- 1. Hiring, developing, and managing people
- 2. Acting with agility
- 3. Establishing strategic clarity
- 4. Delivering customer centricity
- 5. Establishing the right culture
- 6. Advancing collaboration
- 7. Promoting social responsibility
- 8. Expanding innovation
- 9. Fostering efficiency
- 10. Ensuring accountability
- 11. Sharing information/analytics
- 12. Leveraging technology

HUMAN RESOURCES (HR)

- 1. Establishing HR reputation
- 2. Serving HR customers
- 3. Determining HR purpose
- 4. Governing HR design

- 5. Growing human capability
- 6. Using HR analytics
- 7. Refining HR practices
- 8. Using digital/technology
- 9. Advancing HR professionals
- 10. Strengthening HR relationships





Evolution of Human Capability Analytics

10

Impact (guidance)

Having tailored information about stakeholder impact and predicting what will drive results

Intervention (predictive analytics)

Having information about why the best practices are the best

PREDICTIVE ANALYTICS

Insight (best practice)

Having information about who is going the perceived best work



Scorecard/Dashboard (benchmark)

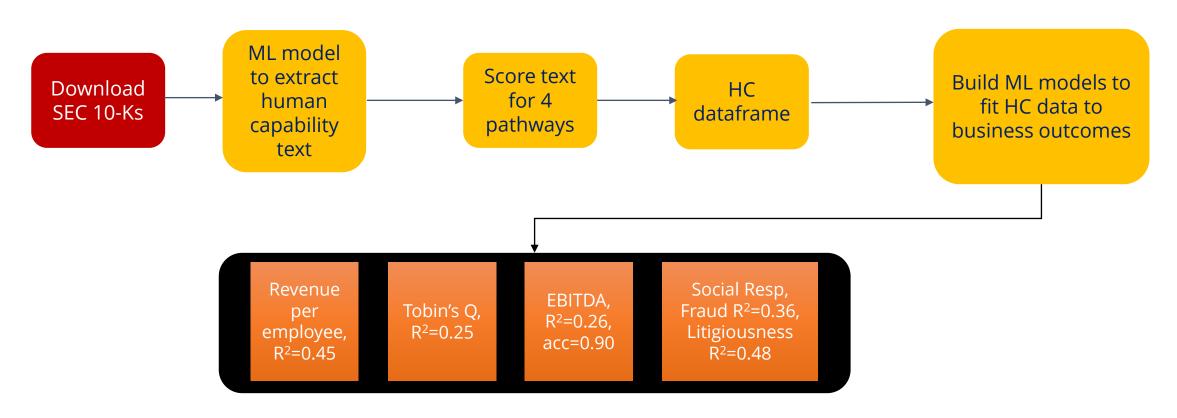
Having information to compare to others based in HR scorecards





Governance and Guidance for Growth through Human Capability (G3HC)

www.g3humancapability.com



Human Capability has impact on business outcomes across the SEC



OGS: Human Capability and Stakeholder Results

https://www.rbl.net/services/organization-guidance-system

HUMAN CAPABLILITY

STAKEHOLDER RESULTS

TALENT

Competence Workforce People

LEADERSHIP BRAND Individual Leaders

Leadership Pipeline

ORGANIZATION

Capability Workplace Process

Human Resource Effectiveness



Because of ...

Employee results

Sentiment (experience); productivity

Business results

Strategic differentiation; market positioning

Customer results

Customer attitude; customer share

Financial results

Cash flow; investor confidence (P/E ratio)

Community results

Social citizenship; Reputation



Where should you invest?

- 1. How much do you spend on your human capital portfolio annually?
- 2. In which of the 185 cells of your portfolio should you invest next year?
- 3. How will you measure the results of your choices?

		Employee	Strategy	Customer	Financial	Social Responsibility
Talent	Acquiring talent Managing employee performance Developing employees Managing employee careers and promotions Communicate with employees Ensuring diversity, equity and inclusion Retaining the best employees Managing departing employees Improve and track employee engagement Creating a positive employee experience					
Leadership	Business Case Know and Do Assess Leaders Invest in Leaders Measure Impact Ensure Reputation					
Capabilities	Talent Agility Strategic Clarity Customer Centricity Right Culture Collaboration Social Responsibility Innovation Efficiency Accountability Information Leverage Technology					
HR	Reputation Customers Purpose Design Capability Analytics Practices Professionals Relationships					

(OGS Illustrative only	Employee	Strategy	Customer	Financial	Social Citizenship
	Acquiring talent					
	Managing employee performance					
Talent	Developing employees					
	Managing employee careers and promotions					
	Communicating with employees					
	Encourage diversity, equity and inclusion					
	Retaining the best employees					
	Managing departing employees					
	Tracking employee engagement					
	Creating a positive employee experience					
	b					
Leadership	Know and Do					
SIS	Assess Leaders					
ade	Invest in Leaders					
Ğ	Measure Impact					
	Ensure Reputation					
	Talent					
	Agility					
	Strategic Clarity					
_	Customer Centricity					
Organization	Right Culture					
	Collaboration					
a l	Social Responsibility					
<u>5</u>	Innovation					
	Efficiency					
	Accountability					
	Information					
	Leverage Technology					
	Reputation					
	Customers					
	Purpose					
~	Design					
出	Capability					
	Analytics					
	Practices					
	Professionals					
	Relationships					

Overview of Human Capability

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HUMAN RESOURCES (HR)

What should your company do to have the right HR department, practices, metrics, and people?



INDIVIDUAL
Talent, Workforce
People

Talent Menu: 10 Key Practices

Competence

Bringing people into, moving them through, removing them from organization



A

Bringing people IN

1. Acquiring Talent: we bring the right people into the organization

В

Moving people THROUGH

- 2. Managing employee performance
- 3. Developing employees
- 4. Managing employee careers and promotions
- 5. Communicating with employees
- 6. Encouraging diversity, equity, and inclusion

C

FLOW of people from organization

- 7. Retaining the best employees
- 8. Managing departing employees

D Commitment

9. Improving and tracking employee engagement

E Contribution

10. Creating a positive employee experience





Guidance: Talent Pathway Impact

			What guidance can we offer? (relative impact on divide 100 points)					
Talent Pathway	Α	В	С	D	E	F	G	
(10 dimensions)	Global Mean	St. Dev.	Employee	Strategy	Customer	Financial	Social	
	(n = 609)			1			Citizenshi	
				Busines s			р	
1. Talent Acquisition	3.45	0.68	25.81	37.07	21.64	4.68	21.85	
2. Manage Employee Performance	3.28	0.76	5.97	6.52	6.44	2.96	6.53	
3. Develop Employees	3.08	0.85	5.29	5.65	5.60	19.23	10.94	
4. Encourage Diversity, Equity, Inclusion	3.22	0.78	3.50	2.63	3.65	7.39	14.59	
5. Manage Careers and Promotions	3.07	0.82	6.60	19.43	9.06	6.25	5.73	
6. Communicate with Employees	3.31	0.82	7.80	5.78	7.73	4.10	17.84	
7. Retain Best Employees	2.72	0.86	3.39	2.53	7.06	2.45	5.28	
8. Manage Departing Employees	3.15	0.75	6.86	4.66	6.79	25.05	3.99	
9. Track Employee Engagement	3.26	0.85	27.48	7.75	14.42	4.16	6.55	
10. Create Positive Employee Experience	3.35	0.83	7.31	7.98	17.62	23.75	6.71	
	R2	•	0.43	0.42	0.39	0.11	0.17	

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Evolution of Organization Form

Individual (Skills)

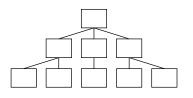
Hierarchy (Role/Structure)

Systems (Alignment)

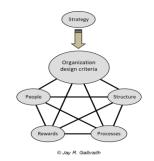
Capability (Identity)

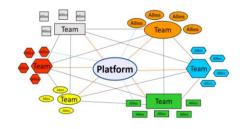
Market-Oriented Ecosystem (MOE) (Network/Hybrid)















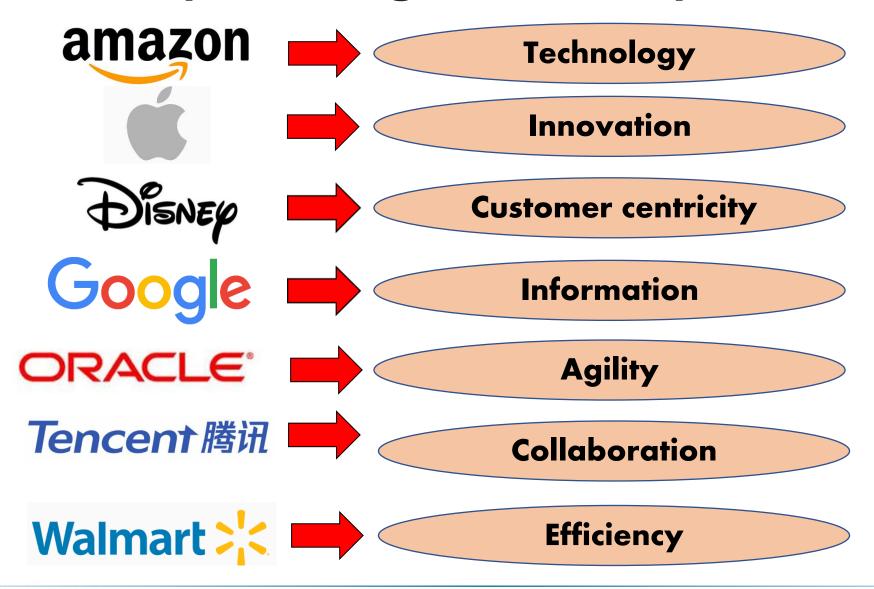








Examples of Organization Capabilities





Organization Capability OGS Results:

	What guidance can we offer?							
Organization Capabilities	Employee	Strategy/ Business	Customer	Financial	Social citizenship			
Talent								
Agility								
Strategic Clarity								
Customer Centricity								
Culture								
Collaboration								
Social Responsibility								
Innovation								
Efficiency								
Accountability								
Information								
Leverage Technology								

Low Impact

High Impact



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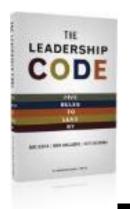
HUMAN RESOURCES (HR)

What should your company do to have the right HR department, practices, metrics, and people?



Leadership Code: The DNA of Effective Leaders





STRATEGY

FORUM



Leadership trends

4. Empower the next generation 1. Create certainty in the future by making sure others feel strategy by establishing a compelling better about themselves Long-term vision/mission both inside and out Strategic **HUMAN CAPITAL** STRATEGIST DEVELOPER Shape the future Build the next generation PERSONAL ····· Individual ····· ····· Organization ····· PROFICIENCY Invest in 3. Personalize work around the person 2. Navigate the culture paradox of yourself with the E's: empathy, emotion, aligning external firm brand and energy, experience internal work environment EXECUTOR lake things happen 5. Take care of yourself so Engage today's you can care for others talent



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Now is the time to reinvent HR

Recognize contextual challenges to create human capability content

1: HR is not about HR, but creating value for others

Understand how HR creates value for all stakeholders (outside/in)

2: HR contributes value through human capability

Master and guide human capability: talent, organization, leadership

3: HR needs to upgrade HR department and people



Overview of HR Operating models

ACCENTURE:

https://www.accenture.com/acnmedia/PDF-175/Accenture-Strategy-Resilient-Operating-Model-POV.pdf;; https://www.accenture.com/content/dam/accenture/final/capabilities/strategy-and-consulting/talent-and-organization/document/Accenture-CHRO-Growth-Executive.pdf#zoom=40

ACADEMY TO INNOVATE HR: https://www.aihr.com/blog/types-of-hr-operating-models/

DELOITTE: High-Impact HR | Deloitte | Human Capital | Insights

GARTNER: https://www.gartner.com/en/human-resources/topics/what-is-an-hr-operating-model

KPMG: <u>Human Resources (kpmg.us)</u>; <u>The future of HR: Lessons from the Pathfinders - KPMG Global</u>; https://assets.kpmg.com/content/dam/kpmg/se/pdf/komm/2022/TheFuture-of-HR From-Flux-to-Flow Report.pdf

JOSH BERSIN: https://joshbersin.com/the-global-hr-capability-project/

MCKINSEY: https://www.mckinsey.com/capabilities/people-and-organizational-performance/our-insights/hrs-new-operating-model

MERCER: https://www.mercer.com/our-thinking/career/transforming-hr-why-a-target-interaction-model-is-the-key-to-unlocking-the-employee- experience.html

PWC: https://www.pwc.de/de/human-resources/pwc-shaping-the-next-generation-of-hr.pdf

MARC EFFRON: https://talentstrategygroup.com/add-figures-its-the-mortar-not-the-bricks-the-state-of-hr-organization-design-how-to-bring-yo



FORUM

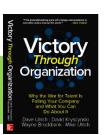
HR Function Evolution

HR criteria and assessment



Victory through **Organization**

Does HR create sustainable organization capabilities?



HR Outside In

Does HR deliver value to customer and investor?



HR Value Proposition

Does our HR department deliver value?

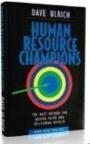


HR Transformation

Does our HR department change to meet needs?



Do we have the right HR organization?







HR function actions for effectiveness

HR Domains	Action
1: HR Reputation	Do an HR reputation exercise to build unity about identity
2: HR Customers	Define key stakeholders and determine what each gets from human capability
3: HR Purpose	Create an HR purpose (mission): who we are, what we do, why we do it
4: HR Design	Govern HR to connects specialists to generalist and allocate resources with agility
5: Human Capability	Diagnose, prioritize, and deliver human capability that creates stakeholder value
6: HR Analytics	Provide rigorous and relevant information to improve decision making
7: HR Digital Technology	Use digital to be efficient, innovate, share information, and form relationships
8: HR Practices	Innovate, align, and integrate people, performance, information, and work initiatives
9: HR Professionals	Diagnose, test, and upgrade competencies of HR professionals
10: HR Relationships	Define and ensure positive working relationships among HR and HR and others

HRCS:

Round 8 Summary of domains and skills (verbs)

MOBILIZES INFORMATION

Mobilizes Information

- Leverages Information and Technology
- Guides Social Agenda

Accelerates Business

- Generates Competitive Insights
- Influences the Business
- Gets the Right Things Done
- Drives Agility

ACCELERATES BUSINESS

SIMPLIFIES COMPLEXITY

ADVANCES HUMAN CAPABILITY

Advances Human Capability

- Elevates Talent
- Delivers HR Solutions by capabilities
- Champions Diversity, Equity, and Inclusion

Fosters Collaboration

- Manages Self
- Builds Relationships

FOSTERS COLLABORATION

Simplifies Complexity

- Thinks Critically
- Harnesses Uncertainty





Creating Stakeholder Value through Human

Overall Goals and Agenda

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Upgrade HR function and people

The **RBL** Group



Summary: Human Capability Solutions that Deliver Stakeholder Value





Summary: Human Capability Solutions that Deliver Stakeholder Value

Talent Advantage

- Acquiring right people (S's)
- Training (learning solutions)
- Career development (four stages)
- Communication
- Coaching

Why of Work

- Employee engagement and experience
- Retaining and removing employee

Results Based Leadership

Attributes * Results (so that/because of)

Leadership Code

5 characteristics of leaders at all levels with focus on front line

Leadership Brand

6 steps of building leader differentiators

Leadership Sustainability

7 dimensions of sustaining leadership

Leadership Capital Index

How leaders create market value by intangibles

Talent

14 books on 10 issues

- Establishing HR reputation
- 2. Serving HR customers
- 3. Determining HR purpose
- 4. Governing HR design
- Growing human capability

- 6.. Using HR analytics
- 7. Reinventing HR practices
- Using digital / technology for HR
- Upgrading HR professionals
- 10.Strengthening HR professionals

RBL Thought Leadership

Leadership

Ideas with Impact

- Relevant research
- Practical solutions
- Stakeholder value
- 35 books

Organization Capability

10 books defining key capabilities

- ➤ Establishing strategic clarity
- Delivering customer centricity
- ➤ Establishing right culture (outside/in)
- ➤ Advancing collaboration

- ➤ Acting with agility, change, and speed
- > Expanding innovation
- ➤ Fostering efficiency
- > Ensuring accountability
- ➤ Sharing information/ analytics
- ➤ Leveraging technology

STRATEGY

FORUM

➤ Market oriented ecosystem



Human

Resources

Reinventing HR and Question for Today

Now is the time to reinvent HR

1: HR is not about HR, but creating value for others

2: HR contributes value through human capability

3: HR needs to upgrade HR department and people

How can I/we create more value as individuals and as a HR team?





Let's Stay Connected



- Follow Dave on LinkedIn to view his regular posts with insights and tips
- <u>Subscribe to Dave's weekly **Newsletter**</u>, Human Capability Impact
- Follow RBL on LinkedIn to stay up-to-date on research and future events.



